## Wisconsin Department of Agriculture, Trade & Consumer Protection

## **Wisconsin Agricultural Exports Continue to Increase**

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MADISON – The news is good again for Wisconsin's agricultural industry. The Department of Agriculture, Trade and Consumer Protection (DATCP) has announced that the value of agricultural exports increased 6% through the first nine months of 2013 over the same period last year.

Wisconsin exported over \$2.3 billion worth of agricultural products from January to September 2013. The state ranks 13<sup>th</sup> in the nation for the value of its agricultural exports.

The most valuable export product for America's Dairyland is dairy-related products, including eggs and honey. Wisconsin exported \$275 million of dairy-related products through the third quarter of 2013, a 34% increase over the same period in 2012. Wisconsin ranks fourth nationwide for the value of our dairy-related exports.

"Dairy-related products continue to do exceptionally well in Wisconsin's growing agricultural exports, benefiting the state's farmers, businesses and economy," said DATCP Secretary Ben Brancel. "The great contributions of Wisconsin agriculture will work to meet worldwide demand for safe food and high quality agricultural products."

Canada continues to be the top market for the state's agricultural products. Wisconsin exported \$1.1 billion of agricultural products to Canada during the first nine months of 2013. Almost all of Wisconsin ethanol exports, valued at \$133 million, go to Canada.

China, Wisconsin's second most valuable agricultural export market, imported \$211 million of agricultural products from the state in 2013, an increase of 78.5% over the same period last year. China was the leading animal feed destination for the state. During the first nine months of 2013, Wisconsin exported \$106 million of animal feed worldwide, an increase of 28% over the same period the year before.

Mexico was the state's third most valuable agricultural market through the third quarter. Wisconsin exported \$175 million of agricultural products to Mexico, an increase of 12.5%. Mexico continues to be the top market for Wisconsin dairy products.

Other valuable destinations for Wisconsin agricultural products are Korea and Japan. The state exported agricultural products to more than 140 countries during the first nine months of 2013.

Wisconsin exported \$230 million of miscellaneous food ingredients from January to September 2013, an increase of 6%. Other top valuable export products for the state include ethanol, raw furskins and baking-related goods.

The Wisconsin International Trade Team provides various services to help all the state's agriculture related businesses succeed in their exporting efforts. Contact the Wisconsin International Trade Team to participate in one-on-one consultations, educational seminars, market research, buyers missions or trade missions.

For more information, connect online at <a href="http://datcp.wi.gov/Business/Exports">http://datcp.wi.gov/Business/Exports</a>, call 800-462-5237 or email international@wisconsin.gov.

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